

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !! NOV5/12 16.57  
ORDER WORKSHEET HARRIS REPORT FROM REP \*\*\* WFTV-TV \*\*\*  
\*\*CHANGES\*\*

REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_  
BUYER NAME STEPHANIE KINCAID  
SALES PRSN WA- JOE KNAUER

	CLASS: NATL.	LOCAL	REGIONAL
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DATE NOV5/12 16.57

DATE NOV 5 / 12 16.57

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CON CM THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

:LINE#:	REP	:CD:	TIME PERIOD	:	LGTH	:	SEC	:	RATE	:	START DATE	:	END DATE	:	SPTS /WK:	WEEK INVT	:	DAYS	:	TOTL SPTS:
: LINE#:	:	:	:	:	:	:	:	:	:	:	:	:	:	:	:	:	:	:	:	:
AGENCY EST# = 16																				

AGENCY EST# = 16

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
39	S		1200N-330P	30		\$2,750.00	11/3	11/3	1		SAT	1
PROGRAM : COL FOOTBALL												
CREDIT TAKEN FOR 1 SPOT(S) MISSED NOV3												
40	S		330P-700P	30		\$2,750.00	11/3	11/3	1		SAT	1
PROGRAM : COL FOOTBALL												
CREDIT TAKEN FOR 1 SPOT(S) MISSED NOV3												
STATION MAKEGOOD OFFERS:												
M4	OK'D		BUY#19						30S	\$3,000.00	(NOV5/12)	
			BUY#17						30S	\$2,250.00		
OFFER: NONE												
CMT: CREDIT \$ 5250												
M5	OK'D		BUY#39						30S	\$2,750.00	(NOV5/12)	
			BUY#40						30S	\$2,750.00		
MISSED: SAT/1200N-330P												
SAT/330P-700P												
OFFER: NONE												
CMT: NO RUN DUE TO SPORTS RUN OVER AND BREAK LOST												
CONTRACT TOTAL												261380.00
TOTAL SPOTS												140
NOV/12 261380.00												

MARKET TOTALS \$907,780    WFTV 31%    WKMG 37%    WESH 28%    WOFL 4%    WKCF 0%    WRBW 0%    CABL 0%

WOPX 0%    WRDQ 0%    EFTV 0%

SVC- NSI    DEMOS- RA35+\*    MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE